# BUSINESS: REAL ESTATE AND URBAN LAND ECONOMICS: GLOBAL REAL ESTATE, MS

This is a named option in the Business: Real Estate and Urban Land Economics MS. (https://guide.wisc.edu/graduate/real-estate-urban-land-economics/business-real-estate-urban-land-economics-ms/#text)

### **ADMISSIONS**

# **ADMISSIONS**

Requirements	Detail		
Fall Deadline	This program does not admit in the fall.		
Spring Deadline	This program does not admit in the spring.		
Summer Deadline	See program webpage: https://business.wisc.edu/graduate/masters/global-real-estate/admissions (https://business.wisc.edu/graduate/masters/global-real-estate/admissions/)/		
GRE (Graduate Record Examinations)	Not required but may be considered if available.		
English Proficiency Test	Refer to the Graduate School: Minimum Requirements for Admission policy: https:// policy.wisc.edu/library/UW-1241 (https:// policy.wisc.edu/library/UW-1241/). Program also considers graduate instruction that was exclusively in English as fulfilling this requirement.		
Other Test(s) (e.g., GMAT, MCAT)	GMAT not required but may be considered if available.		
Letters of Recommendation Required	0		

The Business: Real Estate and Urban Land Economics: Global Real Estate Master Program (GREM) is **intended only for non-US graduate-level students and alumni from top international business schools** who meet the eliqibility requirements below.

#### **BACHELOR'S DEGREE**

Applicants must have a degree comparable to an accredited US bachelor's degree. Certified copies of transcripts from the institution where the degree was conferred, as well as copies of transcripts from all undergraduate institutions attended, are required in English.

Applicants are required to have a minimum grade point average (GPA) of 3.0 on a 4.0 scale for their undergraduate courses. Evidence of undergraduate GPA should be displayed on the transcript.

### PREREQUISITE REQUIREMENTS

Applicants must have completed 14 credits of graduate-level study in Accounting, Finance or Economics, including any necessary prerequisite

courses and electives, from a non-US university recognized as a leading academic institution within the country of origin. Additionally, the enrollment criteria of the non-US institution must be comparable to that of the University of Wisconsin - Madison MBA Program. Official transcripts are required in English.

#### **ADMISSIONS TESTING**

If submitting GRE scores, please direct the testing service to forward results to the University of Wisconsin–Madison (institution code: 1846).

GMAT scores can be submitted directly by asking the testing service to forward test results to the University of Wisconsin-Madison (institution code: 79K-2S-72).

## **HOW TO APPLY**

Applicants interested in Business degrees do not apply through the Graduate School application system and should instead refer to the School of Business Admissions page. (https://business.wisc.edu/graduate/masters/global-real-estate/admissions/)

## **FUNDING**

# FUNDING GRADUATE SCHOOL RESOURCES

The Bursar's Office provides information about tuition and fees associated with being a graduate student. Resources to help you afford graduate study might include assistantships, fellowships, traineeships, and financial aid. Further funding information is available from the Graduate School. Be sure to check with your program for individual policies and restrictions related to funding.

# REQUIREMENTS

# MINIMUM GRADUATE SCHOOL REQUIREMENTS

Review the Graduate School minimum degree requirements (https://guide.wisc.edu/graduate/#requirementstext) and policies (https://guide.wisc.edu/graduate/#policiestext), in addition to the program requirements listed below.

# NAMED OPTION REQUIREMENTS MODE OF INSTRUCTION

Face to Face	Evening/ Weekend	Online	Hybrid	Accelerated
Yes	No	No	No	Yes

#### **Mode of Instruction Definitions**

**Accelerated:** Accelerated programs are offered at a fast pace that condenses the time to completion. Students typically take enough credits aimed at completing the program in a year or two.

**Evening/Weekend:** Courses meet on the UW–Madison campus only in evenings and/or on weekends to accommodate typical business schedules. Students have the advantages of face–to-face courses with the flexibility to keep work and other life commitments.

**Face-to-Face:** Courses typically meet during weekdays on the UW-Madison Campus.

**Hybrid:** These programs combine face-to-face and online learning formats. Contact the program for more specific information.

**Online:** These programs are offered 100% online. Some programs may require an on-campus orientation or residency experience, but the courses will be facilitated in an online format.

#### **CURRICULAR REQUIREMENTS**

#### Requirement Detail Minimum 30 credits Credit Requirement 16 credits Minimum Residence Credit Requirement Minimum 15 credits must be graduate-level coursework. Refer to Graduate the Graduate School: Minimum Graduate Coursework Coursework (50%) Requirement policy: https://policy.wisc.edu/library/ Requirement UW-1244 (https://policy.wisc.edu/library/UW-1244/). Overall 3.00 GPA required. Refer to the Graduate School: Grade Point Average Graduate **GPA** (GPA) Requirement policy: https://policy.wisc.edu/library/ Requirement UW-1203 (https://policy.wisc.edu/library/UW-1203/). Other Grade Students may be required to retake a course in which they Requirements receive a grade lower than a C. Assessments No required assessments or examinations beyond course and requirements. Examinations No language requirements. Language

### **REQUIRED COURSES**

Requirements

Code	Title	Credits
REAL EST 411	Real Estate Excel Modeling	1
REAL EST 640	Real Estate Capital Markets	3
REAL EST 710	Real Estate Finance	3
REAL EST 715	Techniques of Real Estate Valuation	3
REAL EST/ URB R PL 720	Urban Economics	3
REAL EST 750	Commercial Property Development	3
Electives: At least 14	14	
Total Credits		30

Students in this program may not take courses outside the prescribed curriculum without faculty advisor and program director approval.

Students in this program cannot enroll concurrently in other undergraduate or graduate degree programs.

# POLICIES

# **GRADUATE SCHOOL POLICIES**

The Graduate School's Academic Policies and Procedures (https://grad.wisc.edu/acadpolicy/) serve as the official document of record for Graduate School academic and administrative policies and procedures

and are updated continuously. Note some policies redirect to entries in the official UW-Madison Policy Library (https://policy.wisc.edu/). Programs may set more stringent policies than the Graduate School. Policies set by the academic degree program can be found below.

# NAMED OPTION-SPECIFIC POLICIES

### **PRIOR COURSEWORK**

#### **Graduate Credits Earned at Other Institutions**

With program approval, students are allowed to transfer no more than 14 credits of graduate coursework from other institutions. Coursework earned seven or more years prior to admission to a master's degree is not allowed to satisfy requirements.

# Undergraduate Credits Earned at Other Institutions or UW-Madison

No credits from an other institution or UW–Madison undergraduate degree are allowed to transfer toward the degree.

### Credits Earned as a Professional Student at UW-Madison (Law, Medicine, Pharmacy, and Veterinary careers)

Refer to the Graduate School: Transfer Credits for Prior Coursework (https://policy.wisc.edu/library/UW-1216/) policy.

# Credits Earned as a University Special Student at UW–Madison

With program approval, students are allowed to transfer no more than 14 credits of coursework numbered 400 or above taken as a UW–Madison University Special student. Coursework earned seven or more years prior to the master's degree is not allowed to satisfy requirements.

### **PROBATION**

Refer to the Graduate School: Probation (https://policy.wisc.edu/library/UW-1217/) policy.

# ADVISOR / COMMITTEE

Every graduate student is required to have an advisor. An advisor is a faculty member, or sometimes a committee, responsible for providing advice regarding graduate studies.

#### **CREDITS PER TERM ALLOWED**

15 credit maximum. Refer to the Graduate School: Maximum Credit Loads and Overload Requests (https://policy.wisc.edu/library/UW-1228/) policy.

#### **TIME LIMITS**

Refer to the Graduate School: Time Limits (https://policy.wisc.edu/library/ UW-1221/) policy.

# **GRIEVANCES AND APPEALS**

These resources may be helpful in addressing your concerns:

- Bias or Hate Reporting (https://doso.students.wisc.edu/bias-or-hate-reporting/)
- Graduate Assistantship Policies and Procedures (https://hr.wisc.edu/ policies/gapp/#grievance-procedure)
- Hostile and Intimidating Behavior Policies and Procedures (https:// hr.wisc.edu/hib/)
  - Office of the Provost for Faculty and Staff Affairs (https://facstaff.provost.wisc.edu/)

- Employee Assistance (http://www.eao.wisc.edu/) (for personal counseling and workplace consultation around communication and conflict involving graduate assistants and other employees, postdoctoral students, faculty and staff)
- Employee Disability Resource Office (https:// employeedisabilities.wisc.edu/) (for qualified employees or applicants with disabilities to have equal employment opportunities)
- Graduate School (https://grad.wisc.edu/) (for informal advice at any level of review and for official appeals of program/departmental or school/college grievance decisions)
- Office of Compliance (https://compliance.wisc.edu/) (for class harassment and discrimination, including sexual harassment and sexual violence)
- Office Student Assistance and Support (OSAS) (https://osas.wisc.edu/) (for all students to seek grievance assistance and support)
- Office of Student Conduct and Community Standards (https://conduct.students.wisc.edu/) (for conflicts involving students)
- Ombuds Office for Faculty and Staff (http://www.ombuds.wisc.edu/) (for employed graduate students and post-docs, as well as faculty and staff)
- Title IX (https://compliance.wisc.edu/titleix/) (for concerns about discrimination)

Any student who feels that they have been mistreated by a faculty or staff member has the right to lodge a complaint. Complaints may concern course grades, classroom treatment, program admission, or other issues. To ensure a prompt and fair hearing of any complaint and to protect both the student's rights and the person at whom the complaint is addressed, the grievance procedures below are used in the School of Business.

The person against whom the complaint is directed must be an employee of the School of Business. Any student or potential student may use these procedures unless other campus rules or contracts cover the complaint:

- 1. If the student feels comfortable/safe doing so, the student should first talk with the person against whom the grievance is directed. Most issues can be settled at this level. If the complaint is directed against a teaching assistant (TA) and the student is not satisfied after discussion of the grievance with the TA, the next step would be to talk to the TA's supervisor, who is usually the course professor. If the complaint is still not resolved satisfactorily, the student may continue to step 2.
- 2. If the complaint involves an academic department, the student should contact the chair of the department. The chair will attempt to resolve the problem informally. If this cannot be done to the student's satisfaction, the student may submit the grievance to the chair in writing. This must be done within 60 calendar days of the alleged unfair treatment.
  - a. If the complaint does not involve an academic department, the procedure outlined in Step 4 below should be followed.
- 3. On receipt of a written complaint, the chair will refer the matter to a departmental committee, which will obtain a written response from the person at whom the complaint is directed. This response shall be shared with the person filing the grievance. The chair will provide a written decision within 30 days to the student on the action taken by the committee.
- 4. If either party is not satisfied with the decision, they have five working days from receipt of the decision to contact the dean's office (at the number below), indicating the intention to appeal. If the complaint does not involve an academic department in the school, the student

- must contact the dean's office within 60 calendar days of the alleged unfair treatment.
- 5. In either case, there will be an attempt to resolve the issue informally by the appropriate associate dean. If this cannot be done, the complaint can be filed in writing with the Office of the Dean. This must be done within 10 working days of the time the appealing party was notified that informal resolution was unsuccessful.
- 6. On receipt of such a written complaint, the Chief Engagement, Culture, and Organizational Effectiveness Officer will convene a subcommittee of relevant stakeholders pending the nature of the issue. This subcommittee may ask for additional information from the parties involved and may hold a hearing at which both parties will be asked to speak separately. The subcommittee will then make a written recommendation to the dean of the School of Business who will render a decision. Unless a longer time is negotiated, this written decision shall be made within 20 working days from when the grievance was filed with the Office of the Dean.

Questions about these procedures can be directed to the School of Business, Office of the Dean, 4339 Grainger, 975 University Avenue, 608-262-7867.

State law contains additional provisions regarding discrimination and harassment. Wisconsin Statutes 36.12 reads, in part: "No student may be denied admission to, participation in or the benefits of, or be discriminated against in any service, program, course or facility of the system or its institutions or center because of the student's race, color, creed, religion, sex, national origin, disability, ancestry, age, sexual orientation, pregnancy, marital status or parental status." In addition, the UW System prohibits discrimination based on gender identity or gender expression. Students have the right to file discrimination and harassment complaints with the Office of Compliance, 361 Bascom Hall, 608-265-6018, uwcomplianceoffice@wisc.edu.

The Graduate School has procedures for students wishing to appeal a grievance decision at the school/college level. These policies are described in the Graduate School's Academic Policies and Procedures: https://grad.wisc.edu/documents/grievances-and-appeals/

#### OTHER

Students are not allowed to enroll in double or dual degrees while they are enrolled in the Global Real Estate program.

# PROFESSIONAL DEVELOPMENT

# PROFESSIONAL DEVELOPMENT GRADUATE SCHOOL RESOURCES

Take advantage of the Graduate School's professional development resources (https://grad.wisc.edu/pd/) to build skills, thrive academically, and launch your career.