# BUSINESS: ENTREPRENEURSHIP, BBA

Founded in 1900, the School of Business established one of the first five business programs in the nation. That entrepreneurial spirit remains strong.

As a student in the School of Business, you will find yourself inspired by peers, staff, alumni, business leaders, and world-renowned faculty who are focused, collaborative, and engaged in every aspect of the student experience. You will join a highly-ranked program that equips you to meet both academic and career challenges. Employers value School of Business graduates because of the comprehensive preparation this learning environment provides. Graduates possess highly sought-after general management and specialized expertise in business.

Joining collaborative, inspiring, trustworthy, and progressive School of Business alumni, Business Badger graduates are prepared to lead their organizations to success and transform the world of business. Together Forward!

## BACHELOR OF BUSINESS ADMINISTRATION IN BUSINESS: ENTREPRENEURSHIP

The BBA degree in Entrepreneurship (BBAE) prepares students to launch and grow their own ventures, join innovative startups, or work in established organizations that foster an entrepreneurial mindset. Students who pursue the BBAE degree will learn the essential skills and knowledge needed to identify, evaluate, and pursue new business opportunities as well as to manage and lead entrepreneurial teams and organizations. They will be prepared for roles such as a founder, a manager in a growthoriented company, or a consultant supporting clients developing and derisking new products and services.

The program is open to students who have completed the pre-business requirements and have been admitted to the School of Business. BBAE students will complete a core curriculum that covers the fundamentals of business, such as accounting, finance, marketing, operations, and strategy. In addition, BBAE students will choose from a variety of electives that focus on different aspects of entrepreneurship, such as creativity, innovation, social entrepreneurship, and venture capital. BBAE students will also have opportunities to participate in experiential learning activities, such as innovation competitions, accelerator programs, supportive student organizations, and more on campus.

The BBAE degree aims to develop students' entrepreneurial mindset and capabilities as well as their professional and ethical values. Students will gain confidence in their ability to generate and implement innovative ideas as well as to overcome challenges and uncertainties in the entrepreneurial process. Students will also develop their communication and collaboration skills as well as an awareness of the social and environmental impact of their entrepreneurial endeavors.

The BBAE degree opens up a wide range of career paths for graduates who aspire to create value and make a difference in the world. Whether they choose to start their own businesses, join existing companies, or work in entrepreneurial organizations, BBAE graduates will be equipped with the skills and knowledge to succeed.

#### HOW TO GET IN

#### HOW TO GET IN CURRENT UW-MADISON STUDENTS

Requirements	Details
How to get in	Application required. Meeting the requirements listed below does not guarantee admission. (https://admissions.wsb.wisc.edu/ BbaPreBusiness (https://admissions.wsb.wisc.edu/ BbaPreBusiness/))
Courses required to get in	Students are required to complete each of the 4 requirements below. Requirements can be completed via coursework, test credit, transfer work, or placement exam (if applicable).
	Communication A • ENGL 100 • COM ARTS 100 • ESL 118 • LSC 100
	Quantitative Reasoning A • MATH 112 • MATH 114 • MATH 171 • COMP SCI/ L I S  102

#### Economics

- ECON 101
- ECON 111

Human Behavior

- PSYCH 202
- · SOC/
- ​C&E SOC 211
- ANTHRO 104
- GEN&WS 102
- HDFS 263

GPA requirements to Minimum 3.0 UW-Madison GPA. get in

Credits required to get in	<ul> <li>If you started at UW-Madison as a first-year student, 24 credits completed/in-progress at UW-Madison are required for application.</li> <li>If you started at UW-Madison as a transfer student, 12 completed/in-progress at UW-Madison are required for application.</li> <li>In-progress course credits towards this minimum must be completed at the end of the spring application term.</li> </ul>
Other	<ul> <li>Pre-Business 101 workshop required during the intended application year.</li> </ul>
	<ul> <li>Pre-Business applicants may apply once within their first four terms (Fall/Spring) at UW- Madison, based on enrollment date. There is no</li> </ul>

Semester	Deadline to apply	Decision notification timeline
To apply for a fall start	Mid March	On or before July 1st.
To apply for a spring start	This program does not accept applications to start in the spring.	
To apply for a summer start	This program does not accept applications to start in the summer.	

credit maximum.

#### **PROSPECTIVE FIRST-YEAR APPLICANTS**

All prospective UW–Madison students must apply through the central Office of Admissions and Recruitment (https:// www.admissions.wisc.edu/). Prospective high school students may be considered for direct admission to Business based on their application to the University of Wisconsin–Madison. Simply list a Business interest as your top academic area of interest on the University application.

#### **PROSPECTIVE TRANSFER APPLICANTS**

Transfer students at University of Wisconsin System campuses or Wisconsin Technical Colleges may apply separately for admission to both the University of Wisconsin-Madison and the School of Business during the spring term for fall enrollment. Information for prospective transfer students can be found here: https://business.wisc.edu/undergraduate/ admissions/transfer-students/.

#### ADDITIONAL INFORMATION

Students declared in Business: Entrepreneurship cannot earn the Summer Certificate in Business Fundamentals, Certificate in Business, or the Certificate in Entrepreneurship due to curriculum overlap.

### REQUIREMENTS

## UNIVERSITY GENERAL EDUCATION REQUIREMENTS

All undergraduate students at the University of Wisconsin-Madison are required to fulfill a minimum set of common university general education requirements to ensure that every graduate acquires the essential core of an undergraduate education. This core establishes a foundation for living a productive life, being a citizen of the world, appreciating aesthetic values, and engaging in lifelong learning in a continually changing world. Various schools and colleges will have requirements in addition to the requirements listed below. Consult your advisor for assistance, as needed. For additional information, see the university Undergraduate General Education Requirements (https://guide.wisc.edu/undergraduate/ #requirementsforundergraduatestudytext) section of the Guide.

General Education Breadth–Humanities/Literature/Arts: 6 credits Breadth–Natural Science: 4 to 6 credits, consisting of one 4- or 5-credit course with a laboratory component; or two courses providing a total of 6 credits Breadth–Social Studies: 3 credits

- Communication Part A & Part B \*
- Ethnic Studies \*
- Quantitative Reasoning Part A & Part B \*

\* The mortarboard symbol appears before the title of any course that fulfills one of the Communication Part A or Part B, Ethnic Studies, or Quantitative Reasoning Part A or Part B requirements.

## SCHOOL OF BUSINESS REQUIREMENTS

The Wisconsin Bachelor of Business Administration (BBA) program combines UW–Madison's general liberal education requirements, broad coverage of core business disciplines, and cutting-edge signature courses to create a strong academic foundation upon which students delve deeply into their majors.

Code	Title	Credits
School of B	usiness BBA Requirements	
	quirements: (https://guide.wisc.eo te/business/#requirementstext)	du/
School of	Business Liberal Studies Requirer	ments

Business Fundamentals Requirement

Business Core Requirement

Business Signature Requirement

## **BUSINESS: ENTREPRENEURSHIP**

Students must take a minimum of 18 credits, distributed as follows:

Code Core	Title	Credits	
M H R 322	Introduction to Entrepreneurship	3	
M H R 415	Strategic Management of Innovation and Corporate Entrepreneurship	3	
M H R 422	Advanced Entrepreneurship	3	
Experiential/Applie	ed Entrepreneurship Course	3-6	
(choose 3-6 credits from the following):			
M H R 399	Reading and Research-Management		
M H R 434	Venture Creation		
M H R 438	Wisconsin Applied Ventures in Entrepreneurship (WAVE)		
M H R 441	Technology Entrepreneurship		

	M H R 640 & M H R 641	Creative Destruction Lab I and Creative Destruction Lab II	
E	lectives (choose 3	-6 credits from the following):	3-6
	ACCT IS 301	Financial Reporting I	
	ACCT IS 401	Business Organizations and Negotiable Instruments	
	FINANCE/ ECON 320	Investment Theory	
	FINANCE 457	Entrepreneurial Finance	
	INFO SYS 371	Technology of Computer-Based Business Systems	
	INFO SYS 424	Systems Analysis and Design	
	M H R 320	New Ventures in Business, the Arts and Social Entrepreneurship	
	M H R 365	Contemporary Topics	
	M H R 401	Leading Teams	
	M H R 423	Strategic Management	
	M H R 628	Negotiations	
	M H R/ INTEGART 632	Introduction to Arts Entrepreneurship	
	M H R/ INTEGART 636	Entrepreneurship in Arts & Cultural Organizations	
	MARKETNG 310	Marketing Research	
	MARKETNG/ OTM 427	Information Technology in Supply Chains	
	MARKETNG 437	New Product Innovation	

REAL EST 611
Total Credits

OTM 451

OTM 453

RMI640

R M I 655

REAL EST 410

Double counting of M H R 399 Reading and Research-Management across other majors is prohibited.

Service Operations Management

**Residential Property Development** 

**Operations Analytics** 

Real Estate Finance

Enterprise

Management of Insurance

**Risk Financing Techniques** 

## UNIVERSITY DEGREE REQUIREMENTS

- Total DegreeTo receive a bachelor's degree from UW-Madison,<br/>students must earn a minimum of 120 degree credits.<br/>The requirements for some programs may exceed 120<br/>degree credits. Students should consult with their college<br/>or department advisor for information on specific credit<br/>requirements.ResidencyDegree candidates are required to earn a minimum of<br/>30 credits in residence at UW-Madison. "In residence"<br/>means on the UW-Madison campus with an undergraduate<br/>degree classification. "In residence" credit also includes
  - means on the UW–Madison campus with an undergraduate degree classification. "In residence" credit also includes UW–Madison courses offered in distance or online formats and credits earned in UW–Madison Study Abroad/Study Away programs.

Quality of	
Work	

Undergraduate students must maintain the minimum grade point average specified by the school, college, or academic program to remain in good academic standing. Students whose academic performance drops below these minimum thresholds will be placed on academic probation.

#### LEARNING OUTCOMES

### **LEARNING OUTCOMES**

- 1. Develop business ideas.
- 2. Evaluate entrepreneurial opportunities with focus on appropriate use of both quantitative and qualitative analytical tools.
- Evaluate the skills, financing and other resources required for successfully managing innovation in startups and established organizations.
- 4. Manage growth in startups and innovation in established organizations.
- 5. Exercise appropriate leadership, value diverse perspectives, and work collaboratively to accomplish objectives in an entrepreneurial context.

### FOUR-YEAR PLAN

## FOUR-YEAR PLAN

Students must complete at least 120 total credits to be eligible for graduation.

#### Freshman

18

Fall	Credits Spring	Credits
GEN BUS 110	1 M H R 300	3
GEN BUS 106	1 ACCT   S 100	3
MATH 211 or 221	4-5 ECON 102 or 111	3-4
ECON 101 or 111	4 PSYCH 202, SOC 211, ANTHRO 104, GEN&WS 102, or HDFS 263 (Human Behavior)	3-4
Communications A	3 Science	3
Ethnic Studies	3	
	16-17	15-17
Sophomore		
Fall	Credits Spring	Credits
GEN BUS 306	3 GEN BUS 307	3
FINANCE/ECON 300	3 ACCT   S 211	3
M H R 322	3 M H R 422	3
GEN BUS 360	3 GEN BUS/DS 240, 250, or 308	2
Elective	3 Science	3
	15	14
Junior		
Fall	Credits Spring	Credits
M H R Experiential/ Applied Entrepreneurship Course or Major Elective Course	3 M H R Experiential/ Applied Entrepreneurship Course or Major Elective Course	3
OTM 300	3 GEN BUS 250, 240, or 308	2

MARKETNG 300	3 GEN BUS 301	3
Literature	3 PHILOS 241, 243, 341, or 441 (Ethics)	3-4
R M I 300, REAL EST 306, INTL BUS 200, or INFO SYS 322	3 Humanities	3
	15	14-15
Senior		

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Fall	Credits Spring	Credits
M H R 415	3 M H R Experiential/ Applied Entrepreneurship Course or Major Elective Course	3
GEN BUS 400	3 Elective	3
Elective	3 Elective	3
Elective	3 Elective	3
Elective	3 Elective	2-3
	15	14-15

Total Credits 118-123

#### ADVISING AND CAREERS

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Advising is an integral part of any student's educational journey in the School of Business Undergraduate Program. Starting at Student Orientation, Advising, and Registration (SOAR), we encourage all students to connect with academic advisors. Business academic advisors have a wealth of knowledge about courses on campus, as well as policies and procedures.

Business career coaches help students with career exploration, internships, resumes, job search, interviewing, and more. We encourage students to connect with their career coach once they arrive on campus.

Business academic advisors and career coaches are passionate about student success. Students experiencing academic difficulty or personal struggles are encouraged to talk to their advisor about how their individual situation may affect their academic performance.

#### Assigned Academic and Career Coaches

Admitted business students will have one assigned academic advisor. Career coaches are assigned by academic major to be able to provide industry-specific career guidance. If a student has more than one major, they may have more than one assigned career coach. Students can find their assigned advisor and coach by logging into the Starfish portal through MyUW.

For students not yet admitted to the School of Business, there is a team of pre-business advisors available.

#### **Accessing Advising**

Drop-in advising and scheduled appointments are available for admitted business students. Pre-business students may also schedule an appointment with a pre-business academic advisor or utilize drop-in academic advising. For more information on accessing academic advising, please see our Academic Advising page (https://business.wisc.edu/undergraduate/academic-advising/).

For more information on accessing career coaching, please see our Career Coaching page (https://business.wisc.edu/undergraduate/careers/).

### ACCREDITATION

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AACSB International—The Association to Advance Collegiate Schools of Business (http://www.aacsb.edu/)

Accreditation status: Accredited. Next accreditation review: 2026–2027.